



Press release
Paris, 22 July 2016

Keensight invests in LINKBYNET to support its growth and international expansion

Keensight Capital, one of the leading players in European Growth Private Equity, today announces it has acquired a stake in the capital of LINKBYNET, the market leader in outsourced IT services, Cloud computing and security.

LINKBYNET group, which was founded more than 15 years ago, is a leading player in Managed Services with a strong market recognition in outsourcing and cloud services, web e-Business and Information Systems. LINKBYNET supports companies, whether they are large corporates or SMEs, in their migration to the cloud thanks to its value-added service of Cloud Service Brokerage.

As a pioneer in innovation, LINKBYNET has also created a wide range of new services to answer its clients' needs and to position itself as the leader in new generation cloud computing services.

The company today has more than 600 employees and is established in 8 locations across the globe, with offices in France (Paris, Lyon and Nantes), Asia (Hong-Kong, Vietnam and Singapore), Canada and Mauritius. It achieved a turnover of € 44m in 2015.

As part of this transaction, Keensight Capital will invest € 50m in LINKBYNET. Through its expertise in the sectors of software and IT services, and more generally in media, Internet and information technologies, Keensight Capital will support LINKBYNET's management in implementing its external growth strategy as well as its international development.

Stéphane and Patrick Aisenberg, co-founders of LINKBYNET, declared:

"This is the very first time that an investor has acquired a stake in our company and we are happy to welcome Keensight Capital as part of a trust-based partnership. Given their experience of the challenges of our business and their international track-record, we are convinced that they will make the perfect partner to give a boost to our development and to support our growth strategy."

Philippe Crochet, Partner at Keensight Capital, added:

"We are delighted to take a stake in LINKBYNET's capital and to have gained the trust of managers such as Stéphane and Patrick Aisenberg, two major entrepreneurs with strong development ambitions. LINKBYNET operates on a fast-growing market segment and is ideally positioned to benefit from this dynamic and to become an international leader within this market."

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About LINKBYNET

Founded on 1 April 2000 in Saint-Denis (France) by brothers Patrick and Stéphane Aisenberg, Linkbynet is a major player in the field of outsourcing of cloud services, web e-Business and Information Systems. Since 2013, Linkbynet has also positioned itself as a Cloud Service Broker to better assist companies in their migration to the cloud. In that scope, the company is developing many specific value-added services to meet these new needs.

The company has many customers, SMEs and international companies, for whom the availability of their information systems or their websites is a critical issue.

Linkbynet has offices in France, Canada, the USA, Asia and Mauritius. It employs over 600 people worldwide and achieved a turnover of 44 million euros in 2015.

www.linkbynet.com

About Keensight Capital

Keensight Capital is a leading European Growth Equity firm managing funds backed by European institutional investors. Keensight Capital targets first-class international projects to finance organic growth or build-up strategies, or to cash out existing shareholders. Specific sectors of interest include Information Technology, Healthcare, and Energy. In each of these sectors, our team provides insights and expertise through its entrepreneurial and operational background and its access to a worldwide network built over the past 15 years.

www.keensightcapital.com

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